

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDIA

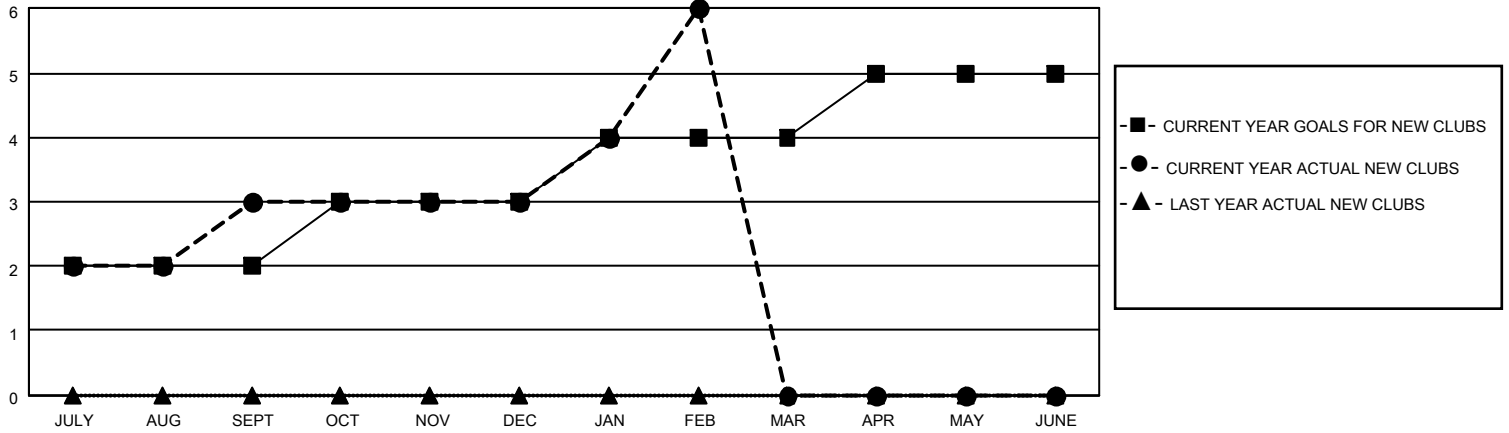
District 324A8

Results as of: 2/28/2021

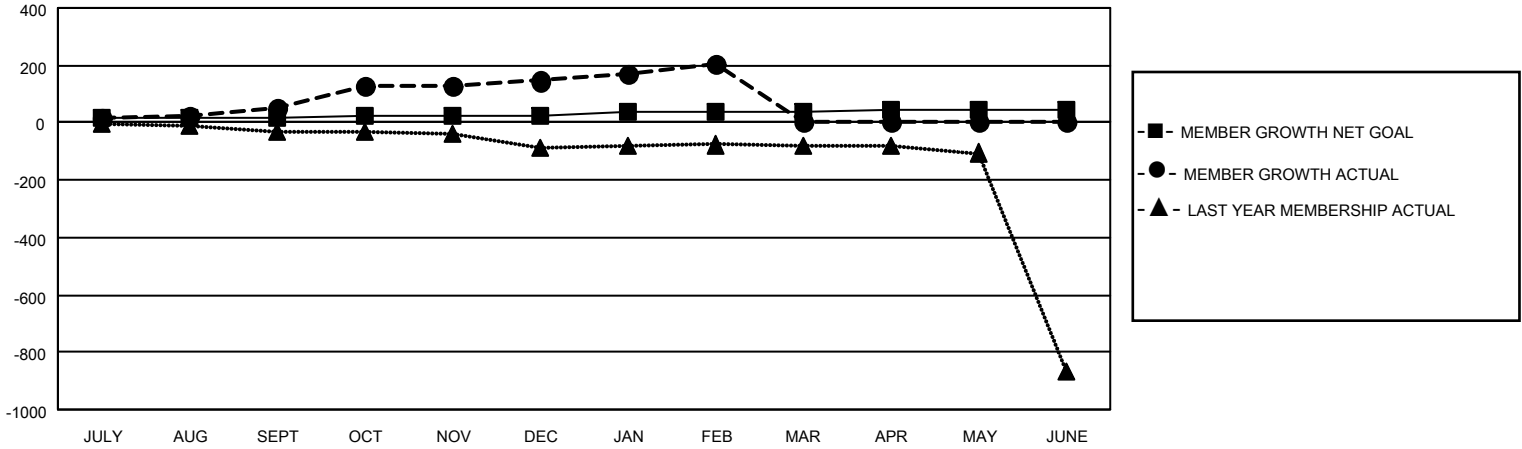
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 2 | 3 | 8 |
| OCT/NOV/DEC | 1 | 0 | 0 |
| JAN/FEB/MAR | 1 | 3 | 0 |
| APR/MAY/JUNE | 1 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 15 | 146 | 75 |
| OCT/NOV/DEC | 10 | 251 | 57 |
| JAN/FEB/MAR | 10 | 74 | 8 |
| APR/MAY/JUNE | 10 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | | | | | | | | | | | | |
|---|--|--|----------------|----|-------|----|--------------|------------|--|--|---------------------------|-----|---------------------------------|-----|
| DROPPED CLUBS: 8 | 43 CLUBS OF 69 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 1,273 (67.75%)</p> <p>FEMALE 606 (32.25%)</p> | | | | | | | | | | | | |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">6</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">59</td></tr> <tr><td>OTHER</td><td style="text-align: right;">75</td></tr> <tr style="border-top: 1px solid black;"><td>TOTAL</td><td style="text-align: right;">140</td></tr> </table> | DECEASED | 6 | CLUB CANCELLED | 59 | OTHER | 75 | TOTAL | 140 | <p>CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">990</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">660</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 990 | FAMILY MEMBERS PAYING HALF DUES | 660 |
| DECEASED | 6 | | | | | | | | | | | | | |
| CLUB CANCELLED | 59 | | | | | | | | | | | | | |
| OTHER | 75 | | | | | | | | | | | | | |
| TOTAL | 140 | | | | | | | | | | | | | |
| TOTAL FAMILY UNIT MEMBERS | 990 | | | | | | | | | | | | | |
| FAMILY MEMBERS PAYING HALF DUES | 660 | | | | | | | | | | | | | |